




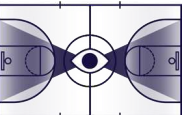


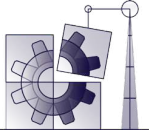
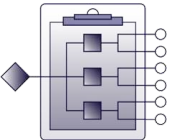



APPLIED WISDOM: MEETING AGENDA PLANNER

ACTION: Draft meeting topics corresponding to the broad areas of Culture, Planning & Implementation or around each specific insight and its sub-section topics. What generative conversations need to be had?

ICON	INSIGHT & TAKEAWAY	SUB-SECTION TOPICS	MEETING AGENDA TOPICS
 I. CULTURE - How people act and interact.			
1	 <p>Cultivating Culture Culture matters. It's a core organizational asset.</p>	<ul style="list-style-type: none"> • <i>A Values-Based Culture</i> • <i>Tone at the Top</i> 	
2	 <p>Respect and Trust Your People Respecting and trusting your people is the foundation of all good management.</p>	<ul style="list-style-type: none"> • <i>Caring and Collaboration</i> • <i>Hiring Deliberately</i> • <i>Employee Growth & Satisfaction</i> 	
3	 <p>Bad News is Good News Always listen for and even seek out signs of trouble. Bad news is good news if you do something about it.</p>	<ul style="list-style-type: none"> • <i>Porpoising</i> • <i>Bad News is Essential for Boards</i> 	
 II. PLANNING - The strategy and resources to achieve mission.			
4	 <p>Develop Court Sense Develop "court sense" to see everything that's happening around you, and to rapidly adjust to changes.</p>	<ul style="list-style-type: none"> • <i>Court Sense for Nonprofits</i> • <i>Driving Forces</i> • <i>The Inspirational Why</i> 	



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	ICON	INSIGHT & TAKEAWAY	SUB-SECTION TOPICS	MEETING AGENDA TOPICS
5		<p>The Whole Job</p> <p>Commit to doing "the whole job." Investing in organizational capacity contributes to excellence and impact.</p>	<ul style="list-style-type: none"> • <i>Face the Elevator Door</i> • <i>A Humble Approach to Giving</i> 	
6		<p>Prioritize and Focus</p> <p>With limited time and resources, it's essential to prioritize and then focus.</p>	<ul style="list-style-type: none"> • <i>10% for Planning</i> • <i>Board Priorities</i> • <i>Plan to Succeed</i> 	
 III. IMPLEMENTATION - Actions to ensure desired results.				
7		<p>Book It and Ship It</p> <p>Planning is essential but success comes from the implementation of your ideas. "Book It and Ship It." Make a decision and manage the consequences.</p>	<ul style="list-style-type: none"> • <i>Success is 90% Implementation</i> • <i>The Cost of Perfect Information</i> 	
8		<p>Who Owns the Monkey?</p> <p>To create a culture of accountability, reinforce individual ownership of problems. Always ask, "Who owns the monkey?"</p>	<ul style="list-style-type: none"> • <i>Empowerment</i> • <i>Organizational Structure</i> 	

